



GULF TITANS
INTERNATIONAL

COMPANY PROFILE

2026 – 2027

Physical commodities,
quoted to grade.

Energy and petroleum, strategic food commodities, and minerals and fertilizers, traded from Dubai on three desks.

SHEIKH ZAYED ROAD, DUBAI, UNITED ARAB EMIRATES

[GULFTITANSINTERNATIONAL.COM](https://www.gulftitansinternational.com)

Commodities from all three desks, ready for laboratory analysis.



COMPANY PROFILE 2026–2027

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This profile sets out who we are, how we work and, desk by desk, every product we quote: where it comes from, the specification it is traded to and how it reaches the buyer.

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“Most of what reaches a buyer's desk is paper. We set out to be the exception.”

A WORD FROM THE BOARD

Gulf Titans International was built on a simple idea. A trading house earns its place by doing what it says it will do, on the date it said it would do it. Every offer we issue names a grade, an origin, a laycan and a payment instrument. Every cargo we move is checked by an independent inspector before it leaves the load port.

We run three desks because energy, food and minerals are three different businesses. They have different buyers, different risks and different contract forms, and each needs people who know its products well. What the desks share is a standard: specify precisely, contract plainly and deliver as agreed.

The year ahead will ask a lot of anyone moving physical cargo. Freight is volatile, compliance expectations keep rising and buyers have less patience than ever for counterparties who cannot perform. We see that as an advantage for a house that works the way we do. Our aim for 2026 and 2027 is not to be the largest name in the market. It is to be the counterparty that refiners, millers, distributors and state buyers call first because they know the cargo will arrive as described.

We are grateful for the trust our partners place in us, and we intend to keep earning it, one cargo at a time.

The Board of Directors

Gulf Titans International, Dubai

WHO WE ARE

A trading house, not a broker.

Gulf Titans International is a physical commodities trading house headquartered on Sheikh Zayed Road in Dubai. We buy and sell cargoes on our own account and on agreed terms, across three desks: energy and petroleum, strategic food commodities, and minerals and fertilizers.

Each desk is run by people who know its products, its contract forms and its inspection practice. A crude cargo, a shipment of milling wheat and a parcel of copper cathodes do not have much in common, and we do not pretend they do. What they share at Gulf Titans is the way an offer is put together: to a written specification, never to a loose description.

We do not own vessels, terminals or storage, and we say so openly. Ships, silos, tanks and laboratories are provided by independent companies that we appoint and coordinate for each transaction. That keeps our capital in the trade itself and lets us choose the right provider for every route.

3

trading desks

6

business lines

20

grades on the
published grade sheet

24 h

to return an offer on a
complete enquiry

Headquarters: Sheikh Zayed Road, P.O. Box 5557, Dubai, United Arab Emirates.

Our offices on Sheikh Zayed Road, Dubai.



OUR VISION

Energy, food and fertilizer are the commodities no economy can do without. We want to be the counterparty that refiners, millers, distributors and state buyers rely on to move them: specified precisely, contracted plainly and delivered exactly as agreed.

OUR PURPOSE

To connect reliable origins with serious buyers, and to take the uncertainty out of the space between them through clear terms, independent inspection and documents that banks can rely on.

01

Integrity

We conduct business with honesty, transparency and accountability. These are not open to negotiation.

02

Specificity

We quote grades, not descriptions, and we say plainly when a product is outside what we cover.

03

Reliability

We do not quote a laycan we cannot hold or a quantity we cannot load.

04

Quality

Every cargo is inspected and certified by an independent inspector before it moves.

05

Compliance

Every activity is carried out in line with the laws and regulations that apply to it.

06

Safety

The safety of crews, employees, partners and communities comes before any commercial consideration.

07

Respect

We treat counterparties, service providers and colleagues with respect, whatever the size of the cargo.

HOW WE WORK

Commercial relationships built on clear terms.

Physical trade rewards patience and punishes ambiguity. Four principles shape every transaction we take on.

01

Quoted to specification

Every offer names a grade, an origin, a working lot, a delivery term and a payment instrument before it is issued. Nothing material is left to be settled later.

03

Documents that stand up

Contracts, inspection certificates, bills of lading and payment instruments are prepared and checked so that banks, insurers and counterparties can rely on them.

02

Knowing our counterparties

We work with a limited number of sellers and buyers whose identity, ownership and standing we have reviewed. New relationships start with due diligence, not with a cargo.

04

Discretion

Commercial information shared with us stays with us. Confidentiality is a matter of course, not a clause we have to be reminded of.

We prefer the right transaction to the next one.

Volume is not a measure of quality in this business. We would rather decline a cargo than accept terms we cannot meet or a counterparty we do not understand. Each deal is weighed on its own merits: the reliability of supply, the credit of the buyer, the practicality of the delivery and the clarity of the contract.



OUR PORTFOLIO

Three desks. Six business lines.

Each desk trades to its own grade sheet, so a counterparty can check that we cover their product before the first call.



Energy and petroleum

Crude oil

API 30 to 40 crude from the GCC, West Africa and the Mediterranean.

Refined products

EN 590 diesel, Jet A-1, fuel oil, LPG and naphtha.



Strategic food commodities

Grains, rice and sugar

Milling wheat, rice, ICUMSA 45 sugar, feed grains and pulses.

Edible oils and proteins

Sunflower, palm and soybean oils, frozen seafood and Halal buffalo meat.



Minerals and fertilizers

Fertilizers

Urea 46%, DAP and MAP, phosphate rock and granular sulphur.

Metals and ores

Copper concentrate and cathodes, iron ore and chrome ore.

HOW EACH DESK NAMES A GRADE

CRUDE OIL	DIESEL	SUGAR	WHEAT	UREA	IRON ORE
API gravity and sulphur content	EN 590, sulphur at most 10 ppm	ICUMSA colour units, 45 for refined white	Protein, moisture and falling number	Nitrogen content, 46%	Fe content, 58% to 65%

WHERE OUR CARGOES ORIGINATE

Six supply regions, one desk in Dubai.

Dubai sits within a few days' sailing of the Gulf's export terminals and on the main routes between Asia, Africa and Europe. Our grade sheets draw on six origin regions.

01

GCC

Crude oil, refined products, urea and granular sulphur from Gulf refineries and export terminals.

02

Black Sea

Milling wheat, corn, barley and sunflower oil. Urea from the Caspian region.

03

Mediterranean and North Africa

Crude and fuel oil from Mediterranean hubs. Phosphate rock, DAP and urea from North Africa.

04

Africa

West African crude, and copper, iron ore and chrome ore from across the continent.

05

South and Southeast Asia

Rice from India, Pakistan, Thailand and Vietnam. Palm oil from Malaysia and Indonesia. Frozen seafood and buffalo meat from India.

06

The Americas

Sugar from Brazil, soybean oil from Argentina, pulses from Canada and copper from Latin America.

Origins are offered subject to applicable sanctions and export regulations at the time of contract.

Tanker and bulk carrier on parallel courses.



DESK ONE

Energy and petroleum

Crude oil and refined products for refiners, traders, distributors, airlines, bunker suppliers and industrial users.

CRUDE OIL

DIESEL EN 590 10 PPM

JET A-1

FUEL OIL

LPG

NAPHTHA

A crude tanker alongside a marine export terminal.



ENERGY AND PETROLEUM · CRUDE OIL

Crude oil from three supply basins.

The energy desk buys crude oil from the GCC, West Africa and the Mediterranean and sells it to refiners and trading houses. Each cargo is bought and sold on terms agreed for that transaction, reflecting the grade, the route and what both sides need.

Crudes differ in density, sulphur and yield, and every refinery runs its own slate. A light sweet West African grade and a medium-sour Gulf grade suit very different units. Matching the right barrel to the right buyer is where every one of our crude transactions starts.

GRAVITY RANGE

API 30 to 40

WORKING LOT

500,000 to 2,000,000 barrels

BASIS

Spot or term

DELIVERY

FOB or CIF

PAYMENT

Documentary LC at sight; SBLC where agreed

INSPECTION

SGS or Intertek at load port

HOW A CRUDE TRANSACTION COMES TOGETHER

01

Enquiry and KYC

The buyer names grade, quantity, destination and target laycan. Both sides are reviewed before talks go further.

02

Recap and validation

We confirm the cargo can be sourced and agree price against a recognised benchmark, with quantity, quality and delivery terms.

03

Contract and instrument

Terms are written into the contract and the payment instrument is issued, usually a documentary LC at sight.

04

Loading and inspection

An independent inspector verifies quality and quantity at the load port and issues certificates.

05

Delivery and settlement

Shipping and inspection documents are presented and payment settles through the banks named in the contract.

TYPICAL VESSEL SIZES

Aframax

about 600,000 to 750,000 bbl

Suezmax

about 1,000,000 bbl

VLCC

about 2,000,000 bbl

HOW CRUDE IS PRICED

Gulf medium sour grades usually price against Dubai and Oman, Murban against its own IFAD futures contract, and West African and Mediterranean grades against Dated Brent. The differential, the pricing window and the benchmark are agreed in the recap and written into the contract.

ENERGY AND PETROLEUM · CRUDE OIL

Grades we are most often asked for.

The grades below are reference points, not a closed list. Assay values move from cargo to cargo, so every shipment is sold on its own certificate of quality. Grades outside the API 30 to 40 range can be discussed case by case.

GRADE	ORIGIN	API GRAVITY	SULPHUR	USUAL PRICE REFERENCE
Murban	Abu Dhabi, UAE	about 40	about 0.8%	IFAD Murban futures
Das Blend	Abu Dhabi, UAE	about 39	about 1.2%	ADNOC OSP, Murban-linked
Upper Zakum	Abu Dhabi, UAE	about 34	about 1.9%	ADNOC OSP, Murban-linked
Arab Light	Saudi Arabia	about 33	about 1.9%	Official selling price
Bonny Light	Nigeria	about 35	about 0.15%	Dated Brent
Qua Iboe	Nigeria	about 36	about 0.1%	Dated Brent
Cabinda	Angola	about 32	about 0.15%	Dated Brent
Azeri Light	Azerbaijan, via Ceyhan	about 35	about 0.15%	Dated Brent
Es Sider	Libya	about 37	about 0.4%	Dated Brent

WHAT A CRUDE CERTIFICATE OF QUALITY COVERS

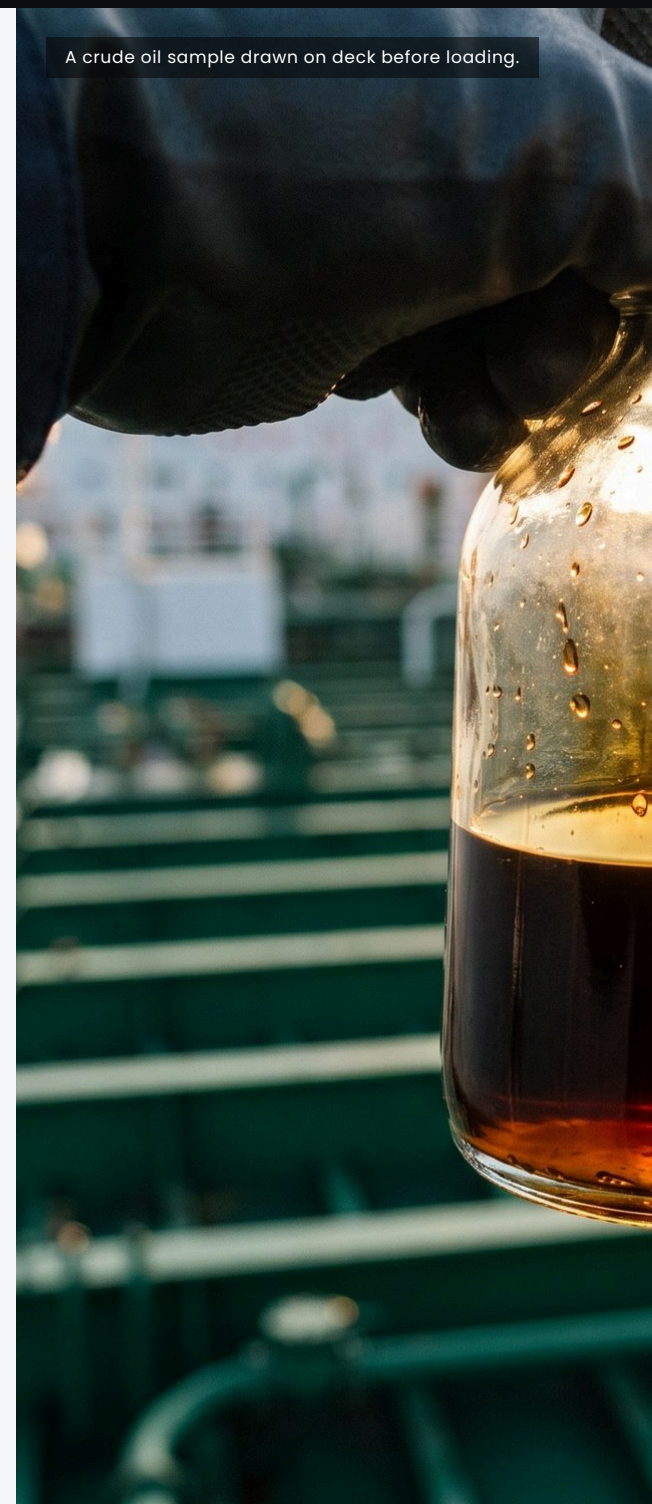
API gravity (60 °F)	ASTM D1298 / D287
Sulphur, % m/m	ASTM D4294
Basic sediment and water	ASTM D4007
Water by distillation	ASTM D4006
Salt content, PTB	ASTM D3230
Pour point	ASTM D97
Reid vapour pressure	ASTM D323

DELIVERY TERMS IN BRIEF

FOB	Buyer arranges the vessel. Risk passes at loading.
CFR	Seller pays freight. Risk passes at loading.
CIF	Seller pays freight and insurance. Risk passes at loading.
DAP	Seller delivers to the named place. Risk passes on arrival.

Indicative values for general market reference. The specification of each cargo is the one written into its contract.

A crude oil sample drawn on deck before loading.



Diesel storage at a coastal products terminal.

ENERGY AND PETROLEUM · REFINED PRODUCTS

Diesel EN 590, 10 ppm.

Refined products are where crude becomes useful: the fuels that move trucks, aircraft, ships and industry. Our energy desk supplies them to distributors, traders, airlines, bunker suppliers and industrial users, drawing cargo from Gulf refineries, Mediterranean hubs and the Far East.

Ultra-low sulphur diesel to EN 590 is the road fuel standard across Europe and a growing number of import markets. We supply it with sulphur at or below 10 mg/kg, from refineries whose output we know meets the destination specification, and every lot is tested at the load port before it moves.

STANDARD

EN 590, 10 mg/kg sulphur

ORIGINS

Gulf refineries, Mediterranean hubs

VOLUME

50,000 to 200,000 MT per month

DELIVERY

FOB Fujairah, or CIF/CFR named port

PAYMENT

Documentary LC at sight

VESSELS

MR and LR product tankers

TYPICAL EN 590 LIMITS

Cetane number	51.0 min	Distillation, 95% recovered	360 °C max
Cetane index	46.0 min	FAME content	7.0% v/v max
Density at 15 °C	820–845 kg/m ³	Water	200 mg/kg max
Sulphur	10.0 mg/kg max	Lubricity, WSD at 60 °C	460 µm max
Flash point	above 55 °C	Cold properties (CFPP)	by climate grade, per contract
Viscosity at 40 °C	2.00–4.50 mm ² /s		

General market reference. The governing limits and test methods are those named in the contract.

Underwing refuelling on an airport apron at night.



ENERGY AND PETROLEUM · REFINED PRODUCTS

Jet A-1 aviation turbine fuel.

Jet fuel is the least forgiving product we handle. A cargo that is on specification at the refinery has to stay that way through every tank, line and vessel until it reaches the airport, so quality control follows the product the whole way.

We supply Jet A-1 from GCC and Far East refineries to the joint inspection specification used by international airlines, with full traceability from the refinery batch certificate to the receiving terminal. Dedicated or properly flushed tanks and lines, and recertification where the product changes custody, are part of the contract, not an afterthought.

STANDARD

DEF STAN 91-091 / ASTM D1655

ORIGINS

GCC and Far East refineries

VOLUME

30,000 to 150,000 MT per month

DELIVERY

FOB or CIF, buyer's terminal

PAYMENT

Documentary LC at sight

TRACEABILITY

Refinery batch to receipt

TYPICAL JET A-1 LIMITS

Density at 15 °C

775–840 kg/m³

Mercaptan sulphur

0.0030% m/m max

Flash point

38 °C min

Aromatics

25.0% v/v max

Freezing point

–47 °C max

Smoke point

25.0 mm min

Viscosity at –20 °C

8.000 mm²/s max

Specific energy

42.80 MJ/kg min

Total sulphur

0.30% m/m max

Thermal stability (JFTOT)

pass at 260 °C

General market reference. Each cargo is supplied to the specification and edition named in its contract.

A bunker barge delivering fuel oil at anchorage.

ENERGY AND PETROLEUM · REFINED PRODUCTS

Fuel oil for power, industry and bunkering.

Residual fuel oil is the heavy end of the barrel, and it still runs a large share of the world's shipping fleet, power stations and industrial boilers. We supply it from Gulf and Mediterranean storage to two common standards: M100 to GOST 10585 and 380 cSt to ISO 8217.

With fuel oil, the details that matter most are viscosity, density, sulphur and stability. A cargo that blends well on paper can still cause trouble in an engine room or a boiler if sediment or compatibility is overlooked. We fix those limits in the contract and have them confirmed by the inspector before loading.

GRADES

M100 (GOST 10585), 380 cSt (ISO 8217)

ORIGINS

Gulf and Mediterranean storage

VOLUME

50,000 to 300,000 MT per month

DELIVERY

FOB or CIF

PAYMENT

TT or documentary LC

INSPECTION

SGS or Intertek at load port

TYPICAL LIMITS, ISO 8217 RMG 380

Kinematic viscosity at 50 °C	380 mm ² /s max	Water	0.50% v/v max
Density at 15 °C	991.0 kg/m ³ max	Ash	0.100% m/m max
Sulphur	as contracted; 0.50% max for IMO 2020-compliant fuel	Total sediment, aged	0.10% m/m max
Flash point	60 °C min	CCAI	870 max
Pour point	30 °C max		

General market reference. High-sulphur fuel is supplied only where its end use is lawful at destination.



LPG

Liquefied petroleum gas, propane, butane or a mix to the buyer's ratio, supplied pressurised or fully refrigerated. We move it in parcels on CFR and CIF terms, as spot cargoes or on monthly lifts, for distributors, bottlers and petrochemical users. In the Gulf and Asia, pricing usually refers to the monthly Saudi Aramco contract price or the Argus Far East Index.

PRODUCT	PARCEL SIZE
Propane, butane or mixes	11,000 to 44,000 MT
DELIVERY	BASIS
CFR or CIF	Spot or monthly lifts
Composition	C3/C4 ratio per contract
Vapour pressure	per grade, at 37.8 °C
Ethane and C5+	limits per contract
Total sulphur, H ₂ S	limits per contract
Odourisation	on request

General market reference. Every cargo is supplied to the specification written into its contract.



Naphtha

Light and full-range paraffinic naphtha for steam crackers and gasoline blending. For a cracker, paraffin content is what sets the yield of ethylene and propylene, so it is stated in the contract and confirmed by the load port laboratory rather than assumed.

GRADES	SHIPMENT
Light and full-range	25,000 to 75,000 MT
USE	DELIVERY
Petrochemical feed, blending	FOB or CFR
Density at 15 °C, light	about 650–700 kg/m ³
Density at 15 °C, full-range	about 690–740 kg/m ³
Paraffins	minimum per contract
Final boiling point	per contract
Total sulphur	limit per contract

DESK TWO

Strategic food commodities

Grains, rice, sugar, pulses, edible oils and frozen proteins for millers, importers, distributors and state buying agencies.

MILLING WHEAT

CORN AND BARLEY

RICE

SUGAR ICUMSA 45

PULSES

EDIBLE OILS

FROZEN SEAFOOD

FROZEN BUFFALO MEAT

Milling wheat in a sampling tray at the load port laboratory.

STRATEGIC FOOD COMMODITIES · GRAINS

Milling wheat.

Food moves on documents as much as on ships. The food desk serves flour millers, food importers, distributors and state buying agencies, and it confirms origin allocation and a realistic laycan before an offer goes out. We would rather lose an enquiry than quote a loading window we cannot hold.

We supply milling wheat from Russia, Romania and Australia. A miller buys protein, gluten and falling number as much as tonnage, so those are the numbers we write into the contract. Every cargo is inspected, fumigated and certified at origin, and the phytosanitary certificate travels with the shipment.

ORIGINS

Russia, Romania, Australia

PROTEIN

11.5% to 13.5%

WORKING LOT

25,000 to 75,000 MT

DELIVERY

FOB or CIF

CONTRACT FORM

GAFTA

PAYMENT

LC at sight

TYPICAL MILLING WHEAT PARAMETERS

Protein

11.5–13.5% min, as contracted

Foreign matter

2.0% max

Moisture

13.5% max

Damaged kernels

per contract

Test weight

76–78 kg/hl min

Mycotoxins (DON)

within destination limits

Falling number

250 s min

Live insects

nil

Wet gluten

23% min (12.5% protein)

General market reference. Every cargo is supplied to the specification written into its contract.



Corn and barley

Feed grains for compound feed mills, poultry integrators and livestock importers, from the Black Sea and South America. Feed buyers care about moisture, broken kernels and mycotoxins above all, so every lot is tested for aflatoxin before it is loaded and the result goes with the documents.

ORIGINS	GRADE
Black Sea, South America	Feed, mycotoxin tested
SHIPMENT	CONTRACT FORM
25,000 to 60,000 MT	GAFTA
Corn moisture	14.0–14.5% max
Corn broken kernels	per contract, typically 5% max
Aflatoxin B1	within destination limits
Barley test weight	62–64 kg/hl min
Foreign matter	2.0% max

General market reference. Every cargo is supplied to the specification written into its contract.



Pulses

Red and green lentils and kabuli and desi chickpeas of human consumption grade, from Canada, Australia and Turkey. Pulses are sold by size, colour and cleanliness, so calibre and count are stated on the contract. They ship cleaned and bagged, usually in containers.

ORIGINS	GRADE
Canada, Australia, Turkey	Human consumption
VOLUME	PACKING
1,000 to 20,000 MT per month	25 or 50 kg bags, containerised
Lentils	whole or split, by size
Kabuli chickpeas	by count per ounce
Moisture	about 14% max
Foreign matter	per contract
Certificates	phytosanitary, origin, fumigation

Long-grain rice in an inspection tray.

STRATEGIC FOOD COMMODITIES · RICE

Basmati and non-basmati rice.

Rice is bought by eye as well as by laboratory, so we work only with mills whose sortexed output we have seen and whose consistency we trust. The food desk supplies basmati and non-basmati rice from the four largest exporting origins: India, Pakistan, Thailand and Vietnam.

For basmati, the buyer is choosing a variety and a process: 1121 or traditional, white, steam or golden sella. For long-grain white rice, the broken percentage decides both the grade and the price. We state grain length, broken percentage, moisture and polish in the contract, and the cargo is checked against them before it is stuffed.

ORIGINS India, Pakistan, Thailand, Vietnam	TYPES Basmati and non-basmati, sortexed	BROKEN 5% to 25%
VOLUME 5,000 to 50,000 MT per month	DELIVERY CIF or CFR	PACKING Bags, in containers or break bulk

TYPICAL RICE PARAMETERS

Broken grains	5%, 10%, 15% or 25% max, by grade	Damaged and discoloured	per contract
Moisture	14% max	Chalky grains	per contract
Average grain length, 1121 basmati	about 8.3 mm min	Polish and sortexing	double polished, sortexed
Admixture	per contract	Packing	5 to 50 kg PP or jute bags

General market reference. Every cargo is supplied to the specification written into its contract.

Refined white sugar in 50 kg bags in a bonded warehouse.

STRATEGIC FOOD COMMODITIES · SUGAR

Refined white sugar, ICUMSA 45.

ICUMSA 45 is the international grade for refined white crystal sugar, the sugar that goes straight into food factories, bakeries, beverage plants and retail packs. The number refers to colour: the lower it is, the whiter and purer the sugar.

We supply ICUMSA 45 from Brazil, and from India when its export quotas allow, in 50 kg bags or in bulk, on CIF or CFR terms to the buyer's named port against a documentary letter of credit. Brazil is the world's largest sugar exporter and India one of the largest producers, and having both lets us match origin to freight and season. Colour, polarisation and moisture are confirmed by the inspector at the load port.

ORIGINS

Brazil; India, subject to quota

GRADE

ICUMSA 45, refined white

VOLUME

12,500 to 50,000 MT per month

DELIVERY

CIF or CFR, named port

PACKING

50 kg bags or bulk

PAYMENT

Documentary LC at sight

TYPICAL ICUMSA 45 PARAMETERS

Colour	45 ICUMSA units max
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Polarisation	99.80 °Z min
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Moisture	0.04% max
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Ash content	0.04% max
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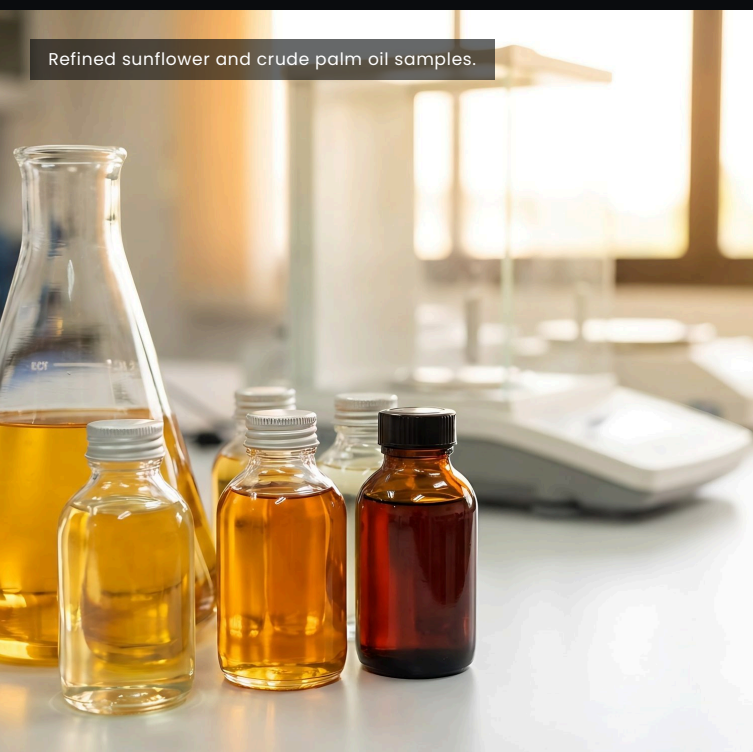
Solubility	100%, dry and free flowing
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Granulation	fine to medium crystal
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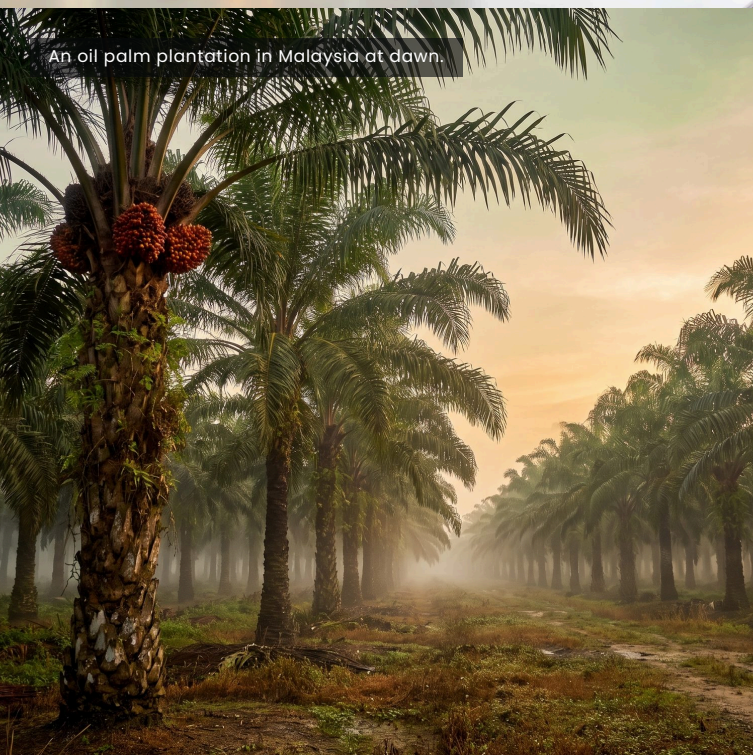
Packing	50 kg PP bags with inner liner
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General market reference. Every cargo is supplied to the specification written into its contract.

Refined sunflower and crude palm oil samples.



An oil palm plantation in Malaysia at dawn.



STRATEGIC FOOD COMMODITIES · EDIBLE OILS

Sunflower, palm and soybean oils.

Edible oils need certified supply and an unbroken chain of custody. The food desk sources from crushers and refineries whose certificates it has reviewed, and it contracts vegetable oils on FOSFA forms, the standard of the oils and fats trade.

Sunflower oil comes from the Black Sea, palm oil and palm olein from Malaysia and Indonesia, and soybean oil from Argentina. We supply crude oils for refiners and refined oils for packers and food manufacturers, in bulk parcels or in flexitanks.

ORIGINS

Black Sea, Malaysia, Indonesia, Argentina

GRADES

Crude and refined

VOLUME

2,000 to 30,000 MT per month

DELIVERY

CIF or CFR

CONTRACT FORM

FOSFA

SHIPMENT

Bulk parcels or flexitanks

PRODUCT

FREE FATTY ACID

MOISTURE AND IMPURITIES

OTHER KEY LIMITS

Refined sunflower oil

0.1% max

0.1% max

Iodine value 118–141, winterised

RBD palm olein

0.1% max

0.1% max

Iodine value 56 min

Crude palm oil

5.0% max

0.5% max

DOBI 2.3 min

Crude degummed soybean oil

0.75% max

0.2% max

Phosphorus per contract

General market reference. Every cargo is supplied to the specification written into its contract.

IQF shrimp in a -18 °C cold store.

STRATEGIC FOOD COMMODITIES · PROTEINS

Frozen seafood.

Frozen food has to arrive as it left. We source IQF and block-frozen seafood from processing plants in India, Vietnam, Ecuador and Oman that hold HACCP certification and the export approvals our buyers' markets require. Each plant's approval number appears on the health certificate.

The range covers farmed shrimp, white fish fillets and wild-caught pelagic species. Shrimp is graded by count per pound and sold with the glaze declared, so the buyer pays for seafood, not ice. Cargo moves in reefer containers at -18 °C or colder, with continuous temperature records.

ORIGINS	FREEZING	VOLUME
India, Vietnam, Ecuador, Oman	IQF and block-frozen	500 to 5,000 MT per month
STANDARD	DELIVERY	TRANSPORT
HACCP certified plants	CIF or CFR	40 ft reefer containers

PRODUCT	MAIN ORIGINS	TYPICAL FORMS
Vannamei shrimp	Ecuador, India, Vietnam	HOSO, HLSO, PD, PDTO, by count
Black tiger shrimp	Vietnam, India	HOSO, HLSO, by count
Pangasius fillets	Vietnam	IQF, well trimmed
Indian mackerel and sardine	India, Oman	Whole round, block or IQF
Ribbonfish and squid	India	Whole, block frozen

QUALITY POINTS ON EVERY CONTRACT

Core temperature	-18 °C or below	Certificates	health, origin, catch or farm
Glaze	declared, net weight guaranteed	Packing	inner packs in master cartons
Grading	count per lb or kg		

General market reference. Every cargo is supplied to the specification written into its contract.

Reefer containers plugged in at a container terminal.

STRATEGIC FOOD COMMODITIES · PROTEINS

Halal frozen buffalo meat.

India is the world's leading exporter of buffalo meat, and its integrated export plants supply markets across the Gulf, Southeast Asia and Africa. We source boneless frozen buffalo meat from registered export abattoirs that slaughter under Halal supervision and operate their own processing and cold storage.

The meat is deboned and deglanded, chilled until its pH falls below 6.0 and then blast frozen. That maturation step is a recognised animal health safeguard, and it is one reason Indian buffalo meat is accepted by so many importing countries. Each container carries the Halal slaughter certificate, the veterinary health certificate and the certificate of origin.

ORIGIN	PRODUCT	CERTIFICATION
India	Boneless, deglanded	Halal and veterinary health
VOLUME	DELIVERY	PAYMENT
1,000 to 10,000 MT per month	CIF or CFR	LC at sight

CUTS AND SPECIFICATIONS

Forequarter cuts	chuck, blade, brisket	Maturation	pH below 6.0 before freezing
Hindquarter cuts	topside, silverside, knuckle (thick flank), striploin, tenderloin	Storage	-18 °C or below
Trimming	by visual lean, 60 to 90 VL	Packing	poly-lined cartons, 40 ft reefers

General market reference. Every cargo is supplied to the specification written into its contract.

DESK THREE

Minerals and fertilizers

Fertilizers for distributors, blenders and state agencies. Ores and metals for smelters, steel mills and ferroalloy producers.

UREA 46%

DAP AND MAP

PHOSPHATE ROCK

GRANULAR SULPHUR

COPPER CATHODES AND CONCENTRATE

IRON ORE

CHROME ORE

Granular urea in a bulk storage dome.

MINERALS AND FERTILIZERS · FERTILIZERS

Urea 46%, granular and prilled.

Urea is the most widely used nitrogen fertilizer in the world, and the Gulf is one of its largest export regions. Fertilizer cargo settles on what the laboratory says, not on what an offer claimed, so the desk writes tolerances and rejection limits into the contract from the start.

We supply granular and prilled urea from Gulf producers, North Africa and the Caspian region, FOB or CIF to the buyer's named port, against a documentary letter of credit. Granular urea is preferred for bulk blending and mechanical spreading, while prilled urea suits markets that apply by hand. An independent inspector such as SGS samples and certifies every cargo at the load port.

ORIGINS

Gulf, North Africa, Caspian region

FORMS

Granular and prilled

VOLUME

10,000 to 50,000 MT per month

DELIVERY

FOB, or CIF named port

PAYMENT

Documentary LC

PACKING

Bulk, 50 kg bags or jumbo bags

TYPICAL UREA 46% PARAMETERS

Total nitrogen 46.0% min

Biuret 1.0% max

Moisture 0.5% max

Granule size, granular 2–4 mm, 90% min

Prill size, prilled about 1–2.8 mm, 90% min

Free ammonia per contract

Appearance white, free flowing, treated against caking

General market reference. Where agreed, the invoice follows the certified assay.



DAP and MAP

Diammonium phosphate (18-46-0) and monoammonium phosphate (11-52-0), the two main sources of phosphorus for crops. We supply both from North Africa, the Middle East and China on CIF and CFR terms. Nutrient content and granule size are certified at load, because a blender's product depends on both.

ORIGINS	VOLUME
North Africa, Middle East, China	10,000 to 40,000 MT per month

DELIVERY	PACKING
CIF or CFR	Bulk or bagged

DAP nitrogen	18% min
DAP P ₂ O ₅	46% min
MAP nitrogen	11% min
MAP P ₂ O ₅	52% min
Granule size	2–4 mm, 90% min
Moisture	per contract

General market reference. Every cargo is supplied to the specification written into its contract.



Phosphate rock

Beneficiated phosphate rock for phosphoric acid and fertilizer plants, from North Africa and the Middle East. Rock is priced on its P₂O₅ content, but a plant also cares about what comes with it: cadmium, chlorine and the iron and aluminium oxides that affect acid production. We state them all.

ORIGINS	GRADE
North Africa, Middle East	28% to 34% P ₂ O ₅

SHIPMENT	INSPECTION
25,000 to 60,000 MT	Independent at load

P ₂ O ₅	28–34%
BPL equivalent	about 61–74%
Cadmium	within destination limits
Fe ₂ O ₃ + Al ₂ O ₃	per contract
Moisture	per contract

Granular sulphur at a Gulf export terminal.

MINERALS AND FERTILIZERS · FERTILIZERS

Granular sulphur.

Almost all of the world's elemental sulphur is recovered from oil and gas processing, and the Gulf is the largest exporting region. Most of it ends up as sulphuric acid for phosphate fertilizers and metal leaching, with the rest going to chemicals and industry.

We supply formed granular sulphur from GCC export terminals, FOB or CFR, against TT or a letter of credit. Formed granules handle with far less dust than crushed lump, which matters at both the load port and the receiver's plant. Purity, ash, carbon and acidity are certified at load.

ORIGIN	FORM	PURITY
GCC export terminals	Formed granules	99.9% min
SHIPMENT	DELIVERY	PAYMENT
25,000 to 50,000 MT	FOB or CFR	TT or LC

TYPICAL GRANULAR SULPHUR PARAMETERS

Purity, dry basis	99.9% min	Acidity as H ₂ SO ₄	per contract
Ash	0.05% max	Arsenic, selenium, tellurium	trace, per contract
Carbon	0.05% max	Colour	bright yellow
Moisture	per contract, typically 0.5% max		

General market reference. Every cargo is supplied to the specification written into its contract.

Grade A copper cathode bundles in a bonded warehouse.

MINERALS AND FERTILIZERS · METALS AND ORES

Copper cathodes and concentrate.

Mineral cargo is priced on its content. The minerals desk samples and certifies at the load port and, where the contract is assay-settled, the final value follows the certified result rather than the declared grade. We serve smelters, fabricators and metal traders, from a 500 MT cathode parcel upward.

Copper cathodes are supplied in Grade A from LME-registered brands, produced in Central Asia, Africa and Latin America. The LME registration belongs to the producing brand, not to Gulf Titans. Copper concentrate is sold on its payable metals, with penalty elements set out in the contract and settled on assay exchange.

ORIGINS

Central Asia, Africa, Latin America

CATHODE GRADE

Grade A, LME-registered brands

VOLUME

500 to 5,000 MT per month

DELIVERY

CIF or DAP

PRICING

LME reference plus premium

SETTLEMENT

On certified assay

PRODUCT

KEY PARAMETERS

Copper cathode

Grade A, Cu + Ag 99.99% min, impurities to BS EN 1978 Cu-CATH-1 / ASTM B115 Grade 1, strapped bundles, brand certificate

Copper concentrate

Cu content, payable gold and silver, penalty elements (As, Sb, Bi, Hg, Pb+Zn, F, Cl), moisture against TML

General market reference. Every cargo is supplied to the specification written into its contract.



Iron ore

Iron ore fines, lump and pellets from Africa, the CIS and GCC pellet plants, for steel mills and direct reduction plants. Value tracks iron content against the 62% Fe index, adjusted for silica, alumina and phosphorus, so all four are measured at load with moisture and size.

ORIGINS	GRADE
Africa, CIS, GCC pellet plants	Fe 58% to 65%
SHIPMENT	FORMS
25,000 to 75,000 MT	Fines, lump and pellets
Fe	58–65%
SiO ₂ and Al ₂ O ₃	per contract
Phosphorus and sulphur	per contract
Moisture	per contract, against TML
Sizing	fines 0–10 mm, lump about 6–31.5 mm

General market reference. Final invoice on the certified assay where the contract calls for it.



Chrome ore

Chrome ore for ferrochrome producers, from Africa and the CIS, on FOB and CFR terms against a letter of credit. A smelter looks at the chromium to iron ratio as closely as at Cr₂O₃ content, because it decides the grade of ferrochrome the furnace can make.

ORIGINS	GRADE
Africa, CIS	Cr ₂ O ₃ 40% and above
SHIPMENT	DELIVERY
25,000 to 75,000 MT	FOB or CFR
Cr ₂ O ₃	40% min
Cr : Fe ratio	per contract
SiO ₂	per contract
Form	concentrate, lumpy or fines
Moisture	per contract

TRADING AND LOGISTICS

One cargo, followed from contract to settlement.

A physical trade involves sellers, buyers, shipowners, terminals, inspectors, insurers and banks, each working to its own procedures and deadlines. Our job is to keep them on one timetable and to settle questions before they turn into delays or demurrage.

01 · Contract

Terms agreed in writing

Grade, quantity, quality, delivery terms, laycan and payment are fixed before the cargo is committed.

SELLER, BUYER AND
GULF TITANS

02 · Nomination

Vessel and laycan confirmed

The vessel is nominated and accepted, and the laycan is confirmed with the load port terminal.

SHIPOWNER AND
TERMINAL

03 · Loading

Quality and quantity inspected

Independent inspectors verify the cargo at the load port and issue their certificates.

INDEPENDENT
INSPECTORS

04 · Voyage

Cargo at sea to its buyer

We keep every party informed until the vessel arrives at the discharge port.

SHIPOWNER AND GULF
TITANS

05 · Settlement

Documents presented, payment made

Shipping documents are presented and payment settles through the banks named in the contract.

BANKS AND
COUNTERPARTIES



Bring us a grade, a quantity and a destination, and you will receive a firm offer or a straight no within 24 hours.

An independent surveyor draws a sample on deck.



Original shipping documents ready for presentation.

TRADING AND LOGISTICS

Clear about who does what.

WHAT GULF TITANS DOES ITSELF

- Purchase and sale of cargoes on all three desks
- Negotiation of price, contract and delivery terms
- Counterparty due diligence
- Coordination of nominations, laycans, loading and discharge
- Preparation and review of commercial documents
- Management of settlement through the banks involved

Cargo formats

Crude and product tankers, gas carriers, bulk carriers, reefer containers, flexitanks and bagged break bulk.

Payment instruments

Documentary letter of credit, standby letter of credit, cash against documents or telegraphic transfer, as the parties agree, always through regulated banks.

WHAT WE ARRANGE THROUGH INDEPENDENT PROVIDERS

- Vessel ownership and operation
- Terminal, port, silo and storage services
- Quality, quantity and assay inspection
- Fumigation and phytosanitary certification
- Cargo insurance, banking and trade finance

Shipping documents

Bill of lading; certificates of quality, quantity and origin; phytosanitary, health and Halal certificates where relevant; commercial invoice. Each is checked against the contract and the payment instrument before presentation.

Inspection

Quality and quantity are determined by independent inspection companies appointed under the contract, such as SGS and Intertek. Their certificates form part of the shipping documents.

Controls that a bank can rely on.

Gulf Titans International operates under the laws of the Emirate of Dubai and the United Arab Emirates. Our registration details are not published; they form part of the due diligence file we exchange with counterparties before a first transaction.

01

Counterparty due diligence

We verify identity, ownership and standing, and the origin of the cargo and of the funds, before any commitment, and we review them periodically.

02

Sanctions

Counterparties, vessels and cargoes are screened. We do not trade with sanctioned parties or in cargo of sanctioned origin.

03

Anti-bribery and corruption

Bribes, facilitation payments and improper advantages are prohibited, whether offered directly or through others.

04

Anti-money laundering

Payments move only through regulated banks and only against documented transactions. We accept no cash and no payments from unrelated third parties.

05

Records

We keep the contract, shipping documents, inspection certificates and payment records of every transaction.

06

Confidentiality

Counterparty information is used only for the transaction it was shared for.



WRITTEN POLICIES

Sanctions policy (GTI-CMP-SAN-001)

AML and CTF policy (GTI-CMP-POL-001)

Code of conduct (GTI-CMP-COC-001)

We never ask for advance fees

Gulf Titans International does not ask counterparties to pay fees in advance for documents, allocations or procedures. If you receive such a request in our name, contact us before taking any action.

Crew on deck at sunrise.



SAFETY AND RESPONSIBILITY

Influence through the choices we make.

As a trading house we do not produce, refine, mine or carry cargo ourselves. Our influence comes from the counterparties we choose, the vessels and providers we accept and the standards we expect them to meet. We do not yet publish a sustainability report or emissions data. When we make formal commitments, they will be specific and we will report against them.

01

Safe and seaworthy vessels

Cargoes should travel on vessels that meet the vetting, safety and pollution prevention standards customary in their trade.

02

Food safety

Food cargoes move with fumigation, phytosanitary and health certificates, under HACCP and, where applicable, Halal requirements.

03

Efficient voyages

Routing and scheduling aim to cut waiting time, fuel use and cost.

04

Respect for the law

We follow the environmental, maritime, food safety and trade laws of every jurisdiction a cargo passes through.

05

People

We expect counterparties and providers to treat crews and employees fairly and keep them safe, and we hold ourselves to the same standard.

LEADERSHIP AND COUNTERPARTIES

The people accountable for every offer.

Gulf Titans International is led by its board from Dubai. Commercial decisions are taken by the people who are accountable for them.



Dr. Khalifa Al Shehhi
CHAIRMAN



Dr. Ahmed Shaban
VICE CHAIRMAN



Dr. Islam Shaban
CHIEF EXECUTIVE OFFICER

COUNTERPARTY REGISTRATIONS

Gulf Titans has completed counterparty registration or KYC clearance with a national oil company, international trading houses and refiners, including:

ADNOC

Trafigura

Glencore

Petroineos

Motor Oil Hellas

Sahara Energy
International

Not an exhaustive list. All names are trademarks of their respective owners and are shown for reference only.

WHY COUNTERPARTIES WORK WITH US

01

Three specialist desks

Energy, food and minerals are run by people who know each product, its contract forms and its inspection practice.

02

Registered where it counts

KYC cleared with a national oil company, international trading houses and refiners across the Gulf and Europe.

03

Certified at load, every time

No cargo moves without an independent inspector's certificate of quality and quantity.

04

A straight answer in 24 hours

A complete enquiry gets a firm offer or a clear no within 24 hours.

START A TRADE

Bring us a cargo.

Name the grade, the quantity, the destination and your target laycan.
You will get an offer or a straight no, not a brochure.

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GULF TITANS
INTERNATIONAL

This profile is provided for general information. Product specifications are indicative market references; the terms, quality and quantity of every transaction are those set out in its signed contract. Gulf Titans International does not request advance fees. Company Profile 2026–2027, published October 2026.